

# Our Salesmen are Pretty Typical.

(They all just tell you what you want to hear.)

## ...wait a minute. These guys aren't even on our payroll.

Over 1 million square feet of DynaGlas Plus has been installed at Matsui Greenhouses in Salinas, CA. What does Andy Matsui think of the product's durability?

*“When I bought DynaGlas Plus, SPS told me it would last 25 years or more. After my experiences with fiberglass I figured that I'd be lucky if I got 10 years out of it, but tried it anyway. That was 16 years ago — and it still looks as good as new!”*

**Andy Matsui**  
Matsui Greenhouses, Salinas, CA

DynaGlas Plus offers built-in condensate control with unparalleled performance. Sound like a sales pitch? Yoshimi Shibata thought so, too.

*“Before purchasing a half million square feet of corrugated polycarbonate I had my Dealer install some DynaGlas Plus next to a competing product. I wanted to see if SPS' claims about the condensate control were true. You can bet on it. It's as good as they claim!”*

**Yoshimi Shibata**  
Carmel Greenhouses,  
Salinas, CA

Fred Van Wingerden of Pyramid Flowers believes that growers owe it to themselves to evaluate new or competing products. Fred has acres of greenhouses covered with DynaGlas Plus. But that doesn't stop him from installing a few panels of competing products every once in a while for comparison.

*“Any time someone wants to sell me something that is “just as good as DynaGlas Plus” I tell them to send me a couple of sample panels for a side-by-side comparison and invite them out to see the results. When they see the superior performance of DynaGlas Plus, they have a better understanding of why I won't switch.”*

**Fred Van Wingerden**  
Pyramid Flowers, Oxnard, CA

John Vander Waal, owner of Rosedale Greenhouses, knows the value of effective condensate control. His experience growing under glass, fiberglass, poly film and corrugated polycarbonate has made him somewhat of an expert on the subject.

*“After struggling through a bunch of worthless field condensation treatments, my DynaGlas Plus panels provide the driest conditions, a significant reduction of botrytis in the plants, and superior growth response. After using DynaGlas Plus for 10 years now, it would still be my first choice today. It's performed brilliantly.”*

**John Vander Waal**  
Rosedale Greenhouses, Rosedale, B.C.

Glass holds a unique place in greenhouse history. For more than a hundred years glass has been considered the “standard” for long-term weathering and light transmission performance. But history proves that standards change. Just ask René Van Wingerden of Ocean Breeze Floral. He has acres of greenhouses covered with glass, poly, and DynaGlas Plus.

*“Being from Holland, I've grown up with the notion that glass is the best you can get. But after more than a decade of growing a variety of crops under DynaGlas Plus, my opinion has changed. DynaGlas Plus is less costly on an installed basis, it's the easiest to grow under, and over time requires virtually no maintenance. What's more, my DynaGlas looks like new after all these years.”*

**René Van Wingerden**  
Ocean Breeze International, Carpinteria, CA

With the patented SPS DrainAway® Greenhouse Re-Covering System, virtually any greenhouse can be re-covered with DynaGlas Plus. Peter Thiessen figured his 75-year old glass house was a perfect candidate for a make-over.

*“Structurally, my old glass house was in great shape, but low light levels, high maintenance and heat loss were too costly. With DynaGlas Plus and DrainAway, it's like I have a whole new greenhouse.”*

**Peter Thiessen**  
Thiessen Flowers, Leamington,  
ON, Canada

If world-class quality is something your company strives for, you need the best tools of the trade. Yoder Brothers has quite a “tool box”; you might say, with over 2 million square feet of DynaGlas installed at their Florida operation alone.

*“The light transmission [using DynaGlas] on our crops has really improved our quality and productivity.”*

**Steve Peters**  
Yoder Brothers, Parrish, FL

When combined with an energy-shade curtain system, a DynaGlas Plus-covered greenhouse is one of the most versatile, energy-efficient coverings available. Jim Dickerson tends to agree.

*“Twelve years ago, I installed DynaGlas because I needed maximum light. The addition of an energy/shade curtain system completed the package. The combination provides an extremely versatile environment.”*

**Jim Dickerson**  
Dickerson Greenhouses, Gobles, MI

## DYNAGLAS PLUS®

Corrugated Polycarbonate Greenhouse Panels

We probably have a “Top 100 Grower” talking like a “typical salesman” in your area, too.

For additional testimonials or more information, please call your nearest Authorized SPS Dealer, or SPS at (800) 994-5626.